

REQUEST FOR PROPOSAL RFP #1920-43 CITY OF LONGVIEW PROPERTY & CASUALTY INSURANCE

I. PURPOSE

This is a RFP soliciting quotation proposals from Insurance Carriers, Mutual Insurance Carriers, Risk Pools or Captives. Proposals **will not be accepted** from Insurance Brokers and/or Insurance Agencies as the City of Longview is already contracted with HUB International as its Consulting Broker and Agent of Record for all insurance placed for the City by contract.

II. DEFINITIONS

Respondent means the insurance carrier, mutual insurance carrier, risk pool or captive that submits a Submittal in response to this RFP.

Proposal means the documents required to be submitted under Section II (a).

III. SUBMITTAL - Documents must be submitted as follows:

A. At least one (1) complete original, two (2) complete copies and one (1) complete electronic version/thumb drive of the following documents must be submitted to the City of Longview.

Proposal Response including Completed Submission Forms	References
Bidder Certification and Addenda Acknowledgment	Respondent's Information Form
Bidder Information	Conflict of Interest Questionnaire
Certification Regarding Debarment	HB 89

B. The Proposal must be completed in ink or be typewritten.

MAILED VIA FEDEX / UPS:

C. The Proposal must be submitted in a sealed envelope or container that is marked on the outside of the envelope or container with the RFP Number and Name, as shown on the first page of this document, the Respondent's name and mailing address, and the date of the proposal deadline.

D. The Proposals may be:

HAND DELIVERED OR

IF MAILING VIA USPS:

<u>Physical Address</u>	Mailing Address
City of Longview	City of Longview
Purchasing Manager – Jaye Latch	Purchasing Manager – Jaye Latch
300 W. Cotton Street	P.O. Box 1952
Longview, TX 75601	Longview, TX 75606
(903) 237-1324	(903) 237-1324

FACSIMILE OR EMAILED TRANSMITTALS WILL NOT BE ACCEPTED.

E. Proposals will be received on or before **3:00 p.m. Monday, June 29, 2020**. Proposals received after the Proposal due date and time will not be considered.

III. ADDITIONAL INSTRUCTIONS AND INFORMATION

A. If a Respondent finds a discrepancy in or omission from, or has a question about the meaning of, this RFP or other related document, the Respondent should immediately notify the Office of the city's Consultant: HUB INTERNATIONAL, Attn: Cameron Jones at cameron.jones@hubinternational.com on or before **5:00 p.m. on June 12, 2020**.

B. A Respondent may withdraw a Proposal by giving the Purchasing Office and HUB INTERNATIONAL written notice of the withdrawal before the Proposal deadline. If a Respondent submits written notice of the withdrawal after the Proposal deadline, a Respondent must receive the City's written consent to withdraw a Proposal.

C. Proposals received in response to this RFP will be reviewed and evaluated by City staff and HUB INTERNATIONAL.

D. Additional documents, amendments, and addendums relating to this RFP are available at the City of Longview's Purchasing Manager Office and on the City's website: https://LongviewTexas.gov/Bids.

E. Questions regarding this bid must be received by HUB INTERNATIONAL, no later than 5:00 P.M., June 12, 2020. Questions will not be accepted after this time.

If you have any questions, please contact:

HUB INTERNATIONAL
Cameron Jones
Sr. Vice President
cameron.jones@hubinternational.com

<u>Vendors shall not contact members of the City staff with respect to this Request for Proposal</u> (RFP) or the selection process. Contact with any personnel of the City, regarding this Request for Proposal may be grounds for elimination from the selection process.

The City does not assume responsibility for not receiving questions from the Respondent or the Respondent's receipt of any answers, addenda, or amendments placed on that website.



REQUEST FOR PROPOSAL

Cut along the outer border and affix this label to your sealed envelope to identify it as a "Sealed RFP". Be sure to include the name of the company submitting the proposal.

SEALED RFP ● DO NOT OPEN CITY OF LONGVIEW PROPERTY & CASUALTY INSURANCE RFP BID No. 1920-43 BID OPENING: June 29, 2020 @ 3:00 P.M. For Information Contact: Jaye Latch (903) 237-1324 purchasing@longviewtexas.gov Company Name: Contact Name: Telephone Number:

Bids must be addressed to:

Jaye Latch
Purchasing Manager
PO Box 1952
Longview, TX 75606

Jaye Latch
Purchasing Manager
300 W Cotton St
Longview, TX 75601

or

IV. GENERAL INSTRUCTIONS

This is a RFP soliciting quotation proposals from Insurance Carriers, Mutual Insurance Carriers, Risk Pools or Captives. Proposals **will not be accepted** from Insurance Brokers and/or Insurance Agencies as the City of Longview is already contracted with HUB International as its Consulting Broker and Agent of Record for all insurance placed for the City by contract.

The City of Longview will receive Proposals for: CITY OF LONGVIEW PROPERTY & CASUALTY INSURANCE RFP #1920-43. IT IS UNDERSTOOD that the City of Longview reserves the right to reject any or all proposals for any or all products and/or services covered in this request for proposal and to waive informalities of defects in such proposals. Proposals must be valid for one hundred and fifty (150) days after opening. The anticipated award(s) will be made in July/August for City of Longview Property & Casualty Insurance RFP #1920-43.

TO PROVIDE FOR: A contract commencing on the latest date executed by both parties and continuing for a one-year contract with an option to renew for 1 year at City's discretion. If it is the respondent's intent to increase rates at the renewal date, the City must be notified of the maximum increase for each renewal period and the basis for calculating the increase. The City must be notified of renewal rates at least 120 days prior to the effective date of the rate change.

Proposals must be submitted on the pricing forms included for that purpose in this packet. Each proposal shall be placed in a separate sealed envelope and manually signed by a person having the authority to bind the Respondent in a contract and marked clearly on the outside as indicated in this RFP. Respondents should carefully examine all terms, conditions, specifications and related documents. Should a respondent find discrepancies in or omissions from the specifications or related documents, or should there be doubt as to their meaning, HUB INTERNATIONAL, should be notified by 5:00 p.m. June 12, 2020 for clarification prior to submitting the proposal. In the event of any conflict between the terms and conditions of these requirements and the specifications, the specifications shall govern. In the event of any conflict of interpretation of any part of this overall document, the City of Longview and HUB INTERNATIONAL interpretation shall govern.

DOCUMENTATION: Respondent shall provide with this response all documentation required by this RFP. Failure to provide this information may result in rejection of proposal.

DESCRIPTIONS: Specifications <u>may</u> reference certain commercial property & casualty insurance coverages. It is the intent of the City of Longview to be **DESCRIPTIVE** - **NOT RESTRICTIVE** and to establish a desired quality level of service or products or to meet a pre-established standard of quality. Respondents may offer items of equal quality and the burden of proof of such quality rests with them. The City of Longview shall act as sole judge in determining quality and acceptability of products offered.

TAX EXEMPTION: The City is not liable to Respondent for any federal, state, or local taxes for which the City is not liable by law, including state and local sales and use taxes (Section 151.309 and Title 3, Texas Tax Code) and federal excise tax (Subtitle D of the Internal Revenue Code). Accordingly, those taxes may not be added to any item. The city's Tax Exemption Certificate will be furnished by the city on request of the Respondent.

EVALUATION FACTORS: Evaluation factors outlined in the RFP shall be applied to all eligible, responsive Respondents in comparing proposals. Award of a contract may be made without discussion to one of the Respondents submitting a proposal after responses are received. Proposals should, therefore, be submitted on the most favorable terms.

EVALUATION COMMITTEE: Proposals received in response to this RFP will be reviewed and evaluated by City staff and HUB INTERNATIONAL.

DISCUSSIONS: Formal or informal communication involving an oral or written exchange of information for the primary purpose of obtaining information essential for determining the acceptability of a proposal.

BEST AND FINAL OFFER (BAFO): In a competitive negotiation, the final proposal submitted after negotiations or discussions are completed that contains the proposer's most favorable terms for price, services and products to be delivered. Sometimes referred to as BAFO and utilized during the Request for Proposal method of procurement.

EVALUATION PROCESS: After receipt of the proposals, City of Longview and HUB INTERNATIONAL will evaluate the proposals based upon the evaluation criteria set forth in the Request for Proposal. The City has at its sole discretion, the ability to negotiate with the respondent determined to be the highest ranked after completion of the evaluations.

The City may elect to conduct discussions with the respondents deemed to be in the competitive range for award. If discussions are held, respondents identified in the competitive range will be given equal opportunity to discuss and submit revisions to their proposals. Revisions of proposals are accomplished by formally requesting Best and Final Offers (BAFOs) at the conclusion of discussions with a deadline set for receipt of BAFOs and including instructions as to exactly what should be submitted in response to the BAFO. After consideration of all BAFO responses, The City will select the top ranked respondent, and will enter into contract negotiations.

COSTS TO SUBMIT: The City of Longview will not be liable for any costs incurred by any respondent in preparation of a submittal in response to this request, in conduct of a presentation, or any other activities related to response to this RFP.

ADDENDA: Any interpretations, corrections or changes to this Request for Proposal and Specifications will be made by addenda. Sole issuing authority of addenda shall be vested in the City of Longview Purchasing Office and HUB INTERNATIONAL. Addenda will be available to all who are known to have received a copy of this RFP. Addenda can be found on the City of Longview Website: https://LongviewTexas.gov/Bids. It is the responsibility of the proposer to obtain a copy off all addenda pertaining to this RFP. Addenda may also be obtained by calling the City of Longview purchasing office at 903-237-1324. Respondents shall acknowledge receipt of all addenda on the Certification/Addenda Acknowledgement form found in this document.

LATE PROPOSALS: Proposals received in the City after the submission deadline will be considered void and unacceptable. City of Longview is not responsible for lateness or non-delivery of mail, carrier, etc. The date/time stamp in the Purchasing Manager's office shall be the official time of receipt.

ALTERING PROPOSALS: Proposals cannot be altered or amended after submission deadline. Any alterations or erasures made before opening time must be initialed by the signer of the proposal, guaranteeing authenticity.

REJECTION OF PROPOSALS: The Health Plan Board of Trustees may choose to reject all proposals and not award any contract.

AWARD: The City has the right to award a contract upon the conditions, terms and specifications contained in a proposal submitted to the City for a period of up to one hundred fifty (150) days following the date specified for the opening of proposals. The anticipated award(s) will be made around July/August for City of Longview Property & Casualty Insurance RFP #1920-43.

MANDATORY TERMS AND CONDITIONS

Because the City is a governmental entity that must follow State and Federal laws and has an obligation to protect its taxpayers, the City requires that certain terms be included in the contract that results from this solicitation. Your response to this solicitation is an offer to contract with the city based on the terms, conditions, and specifications contained in this solicitation. If any of the mandatory contract terms are unacceptable to you, please do not respond to this solicitation.

CONFLICTING PROVISIONS: The contract consists only of the city-prepared contract and any additional city or Respondent contract documents incorporated by reference as a part of the contract. If a conflict or inconsistency exists between the city-prepared contract and a document incorporated by reference, the city-prepared contract controls. If a conflict or inconsistency exists between an additional contract document incorporated by reference, the city's additional contract document takes precedence over the respondent's additional contract document.

PAYMENT PROVISIONS: The City's payments under the Contract, including the time of payment and the payment of interest on overdue amounts, are subject to Chapter 2251, Texas Government Code.

MULTIYEAR CONTRACTS: If City Council does not appropriate funds to make any payment for a fiscal year after the City's fiscal year in which the contract becomes effective and there are no proceeds available for payment from the sale of bonds or other debt instruments, then the Contract automatically terminates at the beginning of the first day of the successive fiscal year. (Section 5, Article XI, Texas Constitution)

LIABILITY AND INDEMNITY: Any provision of the Contract is void and unenforceable if it: (1) limits or releases either party from liability that would exist by law in the absence of the provision; (2) creates liability for either party that would not exist by law in the absence of the provision; or (3) waives or limits either party's rights, defenses, remedies, or immunities that would exist by law in the absence of the provision. (Section 5, Article XI, Texas Constitution)

CONFIDENTIALITY: Any provision in the Contract that attempts to prevent the City's disclosure of information subject to public disclosure under federal or Texas law or regulation, or court or administrative decision or ruling, is invalid. (Chapter 552, Texas Government Code)

TAX EXEMPTION: The City is not liable to Respondent for any federal, state, or local taxes for which the City is not liable by law, including state and local sales and use taxes (Section 151.309 and Title 3, Texas Tax Code) and federal excise tax (Subtitle D of the Internal Revenue Code). Accordingly, those taxes may not be added to any item. The city's Tax Exemption Certificate will be furnished by the city on request of the Respondent.

CONTRACTUAL LIMITATIONS PERIOD: Any provision of the Contract that establishes a limitations period that does not run against the City by law or that is shorter than two years is void. (Sections 16.061 and 16.070, Texas Civil Practice and Remedies Code)

GOVERNING LAW AND VENUE: Texas law governs this Contract and any lawsuit on this Contract must be filed in a court that has jurisdiction in Gregg County, Texas.

V. OTHER TERMS AND CONDITIONS

CONFLICT OF INTEREST: No public official shall have interest in this contract accept in accordance with Vernon's Texas Codes Annotated, Local Government Code Title 5, Subtitle C, Chapter 171.

ETHICS: The Respondent shall not offer or accept gifts or anything of value or enter into any business arrangement with any employee, official or agent of City of Longview. More than one proposal on any one contract from a Respondent or individual under different names shall be grounds for rejection of all proposals in which the Respondent or individual has an interest. One or all proposals will be rejected if there is any reason to believe that collusion exists between Respondents.

Respondents must make every effort to comply Chapter 176 of the Texas Local Government Code. Chapter 176 mandates the public disclosure of certain information concerning persons doing business or seeking to do business with the City of Longview, including affiliations and business and financial relationships such persons may have with City of Longview officers.

By doing business or seeking to do business with the City of Longview, including submitting a response to this Request for Proposals, you acknowledge that you have been notified of the requirements of Chapter 176 of the Texas Local Government Code and you are representing that you are in compliance with them.

Conflict of Interest questionnaire found on the last page of this document must be filled out and turned in with each proposal.

DISCLOSURE OF INTERESTED PERSONS FOR COUNCIL – APPROVED CONTRACTS: Under Section 2252.908 of the Tex Gov't Code - The Commission has approved a Certificate of Interested Persons form, which must be filled out, signed, notarized and submitted to the City at the time of execution of the Contract/Agreement, along with the certification of filing generated from the Commission's website. The Certificate of Interested Persons form is available on the Commission's website at https://www.ethics.state.tx.us/tec/1295-Info.htm and the successful Bidder/Proposer must follow the Commission's filing process adopted pursuant to the statute. The successful contractor's notarized Certificate of Interested Persons and certification of filing will be attached to the Contract/ Agreement.

PROHIBITION ON CONTRACTS WITH COMPANIES BOYCOTTING ISRAEL - Chapter 2270 of the Texas Government Code prohibits the City from entering into a contract with a company unless the contract contains a written verification from the company that it: (1) does not boycott Israel; and (2) will not boycott Israel during the term of the contract. The term "boycott Israel" has the meaning assigned by Section 808.001 of the Texas Government Code. The required verification is included with and made a part of this ITB, and the same or substantially similar language must be made a part of the final contractual agreement between the City and the successful bidder.

DELIVERY: Any delivery and freight charges (FOB City of Longview designated location) are to be included in the proposal price.

PACKING SLIPS: or other suitable shipping documents shall accompany each shipment and shall show:

- 1. Respondent company name and address;
- 2. Name and address of the City of Longview department the shipment is being made to;
- 3. Descriptive information as to the items delivered, including quantity and part numbers. **INVOICES:** submitted for payment shall be addressed to:

City of Longview P.O. Box 1952 Longview, Texas 75606

Periodic payments will be made within 30 days of invoice date or satisfactory delivery of the product or service, whichever is later, provided that all other requirements as detailed in the contract have been fulfilled.

WARRANTY: Successful Respondent shall warrant that all items or services shall conform to the proposed specifications and all warranties as stated in the Uniform Commercial Code and be free from all defects in material, workmanship and title.

PATENTS/COPYRIGHTS: The successful Respondent agrees to protect City of Longview from claims involving infringements of patents and/or copyrights.

TERMINATION OF CONTRACT: The City of Longview reserves the right to terminate the contract immediately in the event the successful Respondent:

- 1. Fails to meet delivery schedules;
- 2. Defaults in the payment of any fees;
- 3. Otherwise fails to perform in accordance with this contract;
- 4. Becomes insolvent and/or files for protection under bankruptcy laws.

Such termination is in addition to and not in lieu of any other remedies that City of Longview may have in law or equity. Respondent, in submitting this proposal, agrees that City of Longview shall not be liable to prosecution for damages in the event that the City declares the Respondent in default.

TERMINATION FOR CONVENIENCE: The contract may be terminated, without penalty, by either party by providing 30 days' written notice to the other party.

NOTICE: Any notice provided by this RFP or required by law to be given to the successful Respondent by City of Longview shall be deemed to have been given and received on the next business day after such written notice has been deposited in the U. S. mail in Longview, Texas, by Registered or Certified Mail with sufficient postage affixed thereto, addressed to the successful Respondent at the address so provided; provided this shall not prevent the giving of actual notice in any other manner.

ASSIGNMENT: The successful Respondent shall not sell, assign, transfer or convey this contract, in whole or in part, without the prior written consent of City of Longview.

Commission:

OVERVIEW

Client:	City of Longview
Industry:	Municipality
Seeking Coverage:	City's Property & Casualty Insurance Coverages
Size:	Established May 17, 1871 Population of 81,647 947 Employees Payroll of \$45,255,449 174 Paid Police Officers / 5 Reserves 178 Paid Fireman 510 Volunteers 450 Miles of Paved Streets 3 Pools 3 Lakes
Location:	140 E. Tyler, Suite 400 Longview, TX 75601
Coverages to Bid:	Property General Liability Employee Benefits Liability Law Enforcement Professional Liability Public Entity Management Liability Employment Practices Liability Commercial Auto Workers Compensation Equipment Fine Arts Animal Mortality & Theft Abuse & Molestation Watercraft Healthcare Professional Liability Special Events Coverage — Fireworks, Rodeo Day Care / Camps / Recreational & Athletic Programs Public Parks & Pools, Public Water Works & Utilities

All Coverages: Level 10%

CITY OF LONGVIEW INSURANCE

RFP #1920-43 CITY OF LONGVIEW PROPERTY & CASUALTY

Timetable: Release of Request For Proposal 5/28/2020

Deadline for Questions 6/12/2020 5:00 PM

Final Addenda 6/19/2020

Proposal Deadline 6/29/2020 3:00 PM

New Coverage Effective 10/1/2020

Direct All Questions To: HUB INTERNATIONAL

Cameron Jones
Senior Vice President

cameron.jones@hubinternational.com

Comments: The City of Longview is requesting competitive bids for the

10/1/2020 effective date. The current carrier is TML for all

coverages being requested in this RFP.

ASSUMPTIONS AND EXPECTATIONS

Assumptions are as follows:

- 1. The proposal is to be based on the proposed property and casualty insurance exposure basis.
- 2. The quote is to be based upon the information provided in the RFP.
- 3. All coverages listed are to be provided coverage at 12:01am 10/01/2020.
- 4. All Respondent proposal offerings will comply with all Texas Department of Insurance regulations, state and federal law.
- 5. This RFP is for a one year contract with an option to extend one year at the city's discretion. If it is the respondent's intent to increase rates at the renewal date, the City must be notified of the maximum increase. The City must be notified of renewal rates at least 120 days prior to the effective date of the rate change.
- 6. It is expected that the proposer will working closely and cooperate with HUB INTERNATIONAL for any clarification need and will help to ensure a smooth 10/01/2020 renewal transition and continued cooperation throughout policy period.
- 7. It is expected proposers to the RFP will submit performance guarantees in writing to ensure satisfactory delivery of proposed services and pricing throughout contract term.
- 8. To assist the City in it's risk management efforts it is expected the proposer will provide allowances to assist in safety inspection, training and consultation of at least 7% of the premiums and will work in coordination City personnel and the Risk Services Division of HUB INTERNATIONAL.

VENDOR SELECTION CRITERIA OVERVIEW

Selection Criteria: In addition to cost, the City of Longview is looking for a

carrier or vendor who can provide a high level of service and whose products hold with long-term cost

containment goals.

Length: 1 Year contract with a renewal option for 1 year at the

City's discretion.

VENDOR SELECTION CRITERIA

I. <u>Cost</u> (30%)

- a) Fixed Costs: includes insurance costs and any administrative costs
- b) Variable Costs: costs associated with deductibles or retentions of coverages
- c) Ability to reduce claims expense: network discounts and network access and any other claims cost cutting tools and resources

II. <u>Cost Containment / Innovative Solutions</u> (20%)

The respondents demonstrated and proposed ability to implement innovative cost containment solutions is a significant factor to provider selection. These can include but are not limited to:

- a) Medical Bill Review Cost Containment
- b) Workers Compensation Healthcare Network discounts
- c) % of Closed Claims within 60 days
- d) Proactive health risk management solutions & incentive allowances

III. <u>Enhanced Coverage/Claims Solutions (20%)</u>

The respondents demonstrated and proposed enhanced coverage solutions for various lines of coverages that will benefit the city in the events of claims.

- a) Property coverage enhancements
- b) General Liability coverage enhancements
- c) Auto liability & physical damage coverage enhancements
- d) Overall public entity coverage enhancements
- e) Workers compensation & other coverages claims enhancements

IV. Communication (5%)

- a) Safety material for employees
- b) Dedicated credentialed safety specialist(s) that the City will have access to
- c) On-line resources and tools
- e) Bilingual capability

V. Claims Processing (10%)

- Turnaround time for claims acknowledgement and assigning adjusters
- b) Claims closure rates
- c) Historical reserving practices
- d) Claims handling practices and procedures
- e) Dedicated claims service team

VI. <u>Integrated Systems / Technology Initiative</u> (10%)

Capability to integrate systems between the City, HUB INTERNAIONAL and proposers risk management information system (RMIS). The following make up RMIS system:

- a) Electronic claims inquiry
- b) Summary of claims
- c) Adjusters notes
- d) Financial claims information such as paid, reserved, expenses, subrogation, etc.
- e) Claims analysis tools and graphing such as causation, body part, etc.
- f) Internet based risk management tools and resources such as training aids, policy and procedure documents, etc.
- g) Automotive liability ID cards
- h) Policy lookup features
- i) Certificate management systems

VII. Past Performance (5%)

- c) Active and terminated references
- d) Past relationship with the City
- e) Past relationship & experience working with HUB INTERNATIONAL
- f) Recognitions / reputation of proposer
- g) Financial Stability (AM Best Rating)

CITY OF LONGVIEW COVERAGES AND EXPOSURE BASIS

PROPERTY		
Buildings	\$	121,017,729
Business Personal Property	\$	35,248,517
Electrical Equipment, Poles, Traffic	\$	3,396,562
Signs & Score Boards	\$	548,893
Light Poles	\$	741,305
Fence	\$	1,158,289
Total Blanket Limiits	\$	162,111,295
Form Coverage	Spe	ecial
Business Income & Extra Expense	\$	100,000
Equipment Breakdown - Direct Damage	Inc	luded
Equipment Breakdown - BI & Extra Expense	Inc	luded
Newly Acquired/Constructed Real or Personal	\$	1,000,000
Property in Transit	\$	1,000,000
Valuable Papers	\$	100,000
Pollutant Cleanup	\$	10,000
Accounts Recievalbe	\$	10,000
Trees & Shrubs (\$250 Each)	\$	10,000
Personal Property of Employees & Officials	\$	5,000
Leasehold Interest	\$	5,000
Valuation	Rej	placement Cost
Coinsurance	No	
Flood Limit	\$	5,000,000
Earthquake Limit	\$	5,000,000
AOP Deductible - Per Occurrence	\$	5,000
Wind & Hail Deductible - Per Occurrence		1%
Business Income & Extra Expense - Per Occ.		24HR
Flood	\$	25,000
Quake	\$	25,000

INLAND MARINE - EQUIPMENT		
Total Equipment Limit	\$	3,519,282
Valuation	ACV	
Coinsurance	None	
Deductible - Per Occurrence	\$	1,000

CITY OF LONGVIEW COVERAGES AND EXPOSURE BASIS - CONTINUED

FINE ARTS	
Total Limit	\$ 327,500
Valuation	Agreed Amount
Coinsurance	None
Deductible	\$ 1,000

GENERAL LIABILITY		
General Aggregate	\$	2,000,000
Products & Completed Operations Aggregate	\$	2,000,000
Each Occurrece	\$	1,000,000
Personal & Advertising Liability	\$	1,000,000
Fire Legal Liability	\$	1,000,000
Medical Payments	\$	10,000
Employee Benefits Liability Aggregate	\$	2,000,000
Employee Benefits Liability Occurrence	\$	1,000,000
Sudden Pollution Aggegate	\$	2,000,000
Sudden Pollution Per Occurrence	\$	1,000,000
Blanket Additional Insured	Yes	
Blanket Waiver of Subrogation	Yes	
Primary & Non-Contributory	Yes	
Deductible		None
General Liability - Specific Desinated Premises L	Limits	
Longview Mall - Community Police Par-20 Office	Lease Re	equirements
and Stroh Lease o f50.2444 Acres used for Socce	r Fields	
General Aggregatge	\$	4,000,000
Each Occurrence	\$	2,000,000

LAW ENFORCEMENT LIABILITY	
Aggregate	\$ 2,000,000
Per Occurrence	\$ 1,000,000
Deductible - Per Occurrence	\$ 25,000

CITY OF LONGVIEW COVERAGES AND EXPOSURE BASIS - CONTINUED

PUBLIC ENTITY MANAGEMENT LIABILITY	
Aggregate	\$ 2,000,000
Per Occurrene	\$ 1,000,000
Deductible - Per Occurrence	\$ 25,000

EMPLOYMENT PRACTICE LIABILITY	
Aggregate	\$ 2,000,000
Per Occurrene	\$ 1,000,000
Deductible - Per Occurrence	\$ 25,000

HEALTHCARE & SOCIAL SERVICES PROFESSIONAL LIABILITY				
Aggregate \$ 2,000,00				
Per Occurrence	\$	1,000,000		
Deductible - Per Occurrence \$ 25,000				

ABUSE & MOLESTATION	
Aggregate	\$ 2,000,000
Per Occurrence	\$ 1,000,000
Deductible - Per Occurrence	None

AUTO LIABILITY & PHYSICAL DAMAGE		
Combined Single Limit Liability	\$	1,000,000
Uninsured Motorist Liability	\$	1,000,000
Underinsured Motorist Liability	\$	1,000,000
Hired & Non-Owned Auto Liability	\$	1,000,000
Hired Car Physical Damage	\$	50,000
Medical Payments	\$	25,000
Blanket Additional Insured	Yes	
Blanket Waiver of Subrogation	Yes	
Primary & Non-Contributory	Yes	
Liability Deductible		None
Comprehensive Deductible	\$	10,000
Collision Deductbile	\$	10,000
Maximum Each Occurrence	\$	20,000

CITY OF LONGVIEW COVERAGES AND EXPOSURE BASIS - CONTINUED

WORKERS COMPENSATION	
Each Accident	\$ 1,000,000
Disease - Each Employee	\$ 1,000,000
Disease - Policy Limi	\$ 1,000,000
Blanket Waiver of Subrogation	Yes
Deductble	None

ANIMAL THEFT, MEDICAL & MORTALITY	
1 Scheduled Canine	\$ 12,500
Sugery	\$ 5,000
Loss of Use	\$ 10,000
Vet Fee - Injury (Usual & Customary)	Included
Deductible	None

UNMANNED AIRCRAFT (DRONE) LIABILITY	
Aggregate	\$ 1,000,000
Per Occurrence	\$ 1,000,000
Deductible	None

UMBRELLA		
Aggregate	\$	10,000,000
Per Occurrence	\$	10,000,000
Retention		None

See attached Excel File Workbook for Exposure Basis

CITY OF LONGVIEW PREMIUM & LOSS HISTORY

CITY OF LONGVIEW PREMIUM & LOSS HISTORY

COVERAGE	POLICY	CARRIER	PREMIUM	CLAIM	TOTAL	LOSS	MOD	Exposures
	TERM			COUNT	INCURRED	RATIO		
PROPERTY &	2019-20	TML	\$202,539	0	\$0	0%	LIMIT	\$ 157,355,011
BOILER &	2018-19	TML	\$191,462	2	\$19,708	10%	LIMIT	\$ 162,783,816
MACHINERY &	2017-18	TML	\$168,053	1	\$14,892	9%	LIMIT	\$ 156,541,565
FINE ARTS	2016-17	TML	\$148,093	1	\$39,768	27%	LIMIT	\$ 155,926,576
\$5k / 1% W&H DED	2015-16	TML	\$129,575	2	\$44,668	34%	LIMIT	\$ 148,160,082
	TOTAL		\$839,722	6	\$119,036	14%		\$ 780,767,050
FLOOD & QUAKE	2019-20	TML	\$0	0	\$0	0%	LIMIT	\$ 5,000,000
\$25k DEDUCTIBLE	2018-19	TML	\$0	0	\$0	0%	LIMIT	\$ 5,000,000
	2017-18	TML	\$0	0	\$0	0%	LIMIT	\$ 5,000,000
	2016-17	TML	\$0	0	\$0	0%	LIMIT	\$ 5,000,000
	2015-16	TML	\$0	0	\$0	0%	LIMIT	\$ 5,000,000
	TOTAL		\$0	0	\$0	0%		\$ 25,000,000
GENERAL LIABILITY	_	TML	\$36,781	0	\$1,000	3%	LIMIT	\$1MIL OCC / \$2MIL AGG
\$0 DEDUCTIBLE	2018-19	TML	\$46,165	25	\$1,954	4%	LIMIT	\$1MIL OCC / \$2MIL AGG
	2017-18	TML	\$51,651	35	\$20,922	41%	LIMIT	\$1MIL OCC / \$2MIL AGG
	2016-17	TML	\$38,348	50	\$10,615	28%	LIMIT	\$1MIL OCC / \$2MIL AGG
	2015-16	TML	\$34,410	40	\$32,712	95%	LIMIT	\$1MIL OCC / \$2MIL AGG
	TOTAL		\$207,355	150	\$67,203	32%		
LAW	2019-20	TML	\$44,107	2	\$460	1%	LIMIT	\$1MIL OCC / \$2MIL AGG
ENFORCEMENT	2018-19	TML	\$50,630	1	\$868	2%		\$1MIL OCC / \$2MIL AGG
LEGAL LIABILITY	2017-18	TML	\$53,613	2	\$72,247	135%		\$1MIL OCC / \$2MIL AGG
\$25k DEDUCTIBLE	2016-17	TML	\$44,273	1	\$850	2%		\$1MIL OCC / \$2MIL AGG
	2015-16	TML	\$41,240	0	\$0	0%		\$1MIL OCC / \$2MIL AGG
	TOTAL		\$233,863	6	\$74,425	32%		
ERRORS &	2019-20	TML	\$41,363	0	\$0	0%	LIMIT	\$1MIL OCC / \$2MIL AGG
OMISSIONS	2018-19	TML	\$48,520	0	\$0	0%		\$1MIL OCC / \$2MIL AGG
\$25k DEDUCTIBLE	2017-18	TML	\$57,040	0	\$0	0%		\$1MIL OCC / \$2MIL AGG
	2016-17	TML	\$44,863	0	\$0	0%		\$1MIL OCC / \$2MIL AGG
	2015-16	TML	\$46,619	1	\$34,262	73%		\$1MIL OCC / \$2MIL AGG
	TOTAL	T3.41	\$238,405	1	\$34,262	14%		0.540.000
INLAND MARINE	2019-20	TML	\$14,200	0	\$0	0%	LIMIT	\$ 3,519,282
\$1k DEDUCTIBLE	2018-19	TML	\$13,079	0	\$0	0%		\$ 3,241,367
	2017-18	TML	\$14,392	0	\$0	0%		\$ 3,593,656
	2016-17	TML	\$13,706	0	\$0	0%		\$ 3,566,456
	2015-16	TML	\$13,706	1	\$36,689	268% 53%		\$ 3,566,456
A 5 11 5 4 5 1	TOTAL	That	\$69,083	1	\$36,689	_	LINALT	\$ 17,487,217
ANIMAL	2019-20 2018-19	TML TML	\$1,800 \$1,800	0	\$0 \$0	0% 0%	LIMIT	\$ 35,000
MORTALITY (2 Police Canines)	2016-19	TML	\$2,010	0	\$0	0% 0%		(\$10K of w hich is the Surgery Limi
\$50 SURGERY	2017-18	TML	\$2,010	0	\$0	0%		Loss of Use & Veterinary Fee Cov
DEDUCTIBLE	2015-17	TML	\$2,010	0	\$0	0%		
DEDUCTIBLE	TOTAL	TIVIL	\$9,630	0	\$0	0 %		
BUSINESS AUTO	2019-20	TML	\$120,640	7	\$98.134	81%	# OF	20 Fire Pumpers / 2 Fire Antique
LIABILITY	2019-20	TML	\$120,040	19	\$279,029	237%	701	3 Fire Ladder / 3 Dump Trucks
\$0 DEDUCTIBLE	2017-18	TML	\$117,654	16	\$68,945	61%		25 Large Trucks / 4 Bucket
TO DEDUCTION	2017-10	TML	\$85,495	15	\$78,714	92%		128 Police / 5 Police Cycles
	2015-17	TML	\$77,183	18	\$264,774	343%		3 Ambulance / 30 PP / 23 Garbage
	TOTAL		\$514,660	75	\$789,596	153 %		130 PU / 60 Trlr / 33 SUV / 1 RV
BUSINESS AUTO	2019-20	TML	\$0	0	\$0	0%		11 (8 Garbage, 3 Fire)
PHYSICAL	2018-19	TML	\$20,349	2	\$0	0%	· - •	(= =================================
DAMAGE	2017-18	TML	\$14,428	_	\$0	0%		
\$10k DEDUCTIBLE	2016-17	TML	\$19,318	0	\$0	0%		
	2015-16	TML	\$23,978	0	\$0	0%		
	TOTAL		\$514,660	7 3	\$0	7 0%		
WORK COMP	2019-20	TML	\$453,244	22	\$47,226	10%		\$ 48,765,497
5 55	2018-19	TML	\$422,360	83	\$425,369	101%		\$ 47,810,460
	2017-18	TML	\$459,460	81	\$163,718	36%		
	2016-17	TML	\$397,963	107	\$369,582	93%	3. (23)	\$ 44,360,830
	2015-16	TML	\$545,105	98	\$398,444	73%		\$ 44,451,230
	TOTAL		\$2,278,132	391	\$1,404,339	62 %		\$ 232,842,777

<u>CITY OF LONGVIEW</u> <u>PREMIUM & LOSS HISTORY - CONTINUED</u>

COVERAGE	POLICY	CARRIER	PREMIUM	CLAIM	TOTAL	LOSS	MOD	Exposures
	TERM			COUNT	INCURRED	RATIO		
ANNUAL TOTALS	2019-20		\$914,674	31	\$146,820	16%		
	2018-19		\$912,219	132	\$726,928	80%		
	2017-18		\$934,135	136	\$340,724	36%		
	2016-17		\$794,069	174	\$499,529	63%		
	2015-16		\$913,826	160	\$811,549	89%		
5 YEAR TOTA	\L		\$4,468,923	633	\$2,525,550	57%		

Large Loss Claims D	etail - Over \$2	20k					
LOB	DOL		Incurred	Status	Description		
Work Comp	11/25/2015	\$	40,892	Closed	Water Dept. EE Slipped & fell striking elbow on asphalt		
Work Comp	12/2/2015	\$	45,781	Closed	Police Officer Running and jumped over puddle of water tearing tendon		
Work Comp	12/17/2015	\$	139,707	Closed	Fireman fighting fire fell from catwalk, sprain, contusion, concussion, cervical, lumbar,		
Work Comp	7/7/2016	\$	46,190	Closed	Public Works Admin EE had chest pain		
Equipment - Robot	6/25/2016	\$	36,689	Closed	Gunshots Damage city robot during Police SWAT civil commotion/riot call for service		
Employment Practices	5/26/2016	\$	34,262	Closed	Public Works EE alleges disability, discrimination and retaliation		
Auto Liability	10/17/2015	\$	165,025	Closed	Police vehicle failed to yield right of way and struck claimant vehicle		
Auto Liability	4/22/2016	\$	21,000	Closed	Police vehicle failed to yield right of way pulling out in front of vehicle and was struck		
Work Comp	11/21/2016	\$	30,018	Closed	Police officer possible dislocation of shoulder apprehending suspect		
Work Comp	12/21/2016	\$	29,071	Closed	Public Works/Street & Traffic EE slipped on pine straw fracturing ankle falling backward		
Work Comp	12/22/2016	\$	35,839	Closed	Police Officer strained left knee while conducting drills on floor mat		
Property - Building	5/28/2017	\$	39,768	Closed	Severe storm damage to buildings		
Work Comp	6/8/2017	\$	82,021	Closed	Police Officer vehicle sideswiped by vehicle causing multiple injuries to officer		
Work Comp	8/11/2017	\$	21,456	Closed	Police Officer while arresting suspect fell on leg fracturing EE left lower leg, left ankle.		
Law Enforcement Prof.	9/14/2018	\$	70,000	Open	Plaintiff alleges racial profiling, excessive force, violence & cruelty		
Auto Liability	4/17/2017	\$	25,292	Closed	Public Works Maintenance EE rear ended vehicle causing them to rear end vehicle		
Work Comp	1/18/2018	\$	34,648	Closed	Police Officer fell on ice fracturing right ankle		
Auto Liability	4/17/2018	\$	21,453	Closed	Garbage Truck driver accidently pushed trigger on control arm & struck parked car		
Work Comp	10/22/2018	\$	42,700	Open	Admin/Gen Services EE tripped on tile/carpet edge hurting righ shoulder, knee & leg		
Work Comp	3/6/2019	\$	64,621	Open	Police Officer strained left upper arm while practicing defense tactics		
Work Comp	7/16/2019	\$	24,162	Open	Police Officer attempting to apprehend fleeging subject on foot twisted knee		
Work Comp	7/23/2019	\$	25,683	Open	Fire Fighter strained left shoulder lowering gate on trailer		
Auto Liability	3/8/2019	\$	104,694	Open	Police Officer failed to yield right of way turning left and struck motorcyclist		
Auto Liability	5/11/2019	\$	55,000	Open	Ambulance driver backed up into claimants vehicle		
Auto Liability	8/8/2019	\$	40,000	Open	Police Officer turning fast cutting corner and struck vehicle		
Auto Liability	10/23/2019	\$	65,000	Open	Driver failed to yeild right of way when turning left and struck claimant vehicle		
		\$	1,340,972				

See TML loss runs for more detail of all claims.

EXCEL FILE DOCUMENT SUBMISSION FORM

PLEASE COMPLETE SUBMISSION FORM IN FULL IN EXCEL FILE DOCUMENT AND PROVIDE A COPY OF YOUR QUOTE

CITY OF LONGVIEW - EXCEL SUBMISSION RESPO	ONSE FORM	RFP #1920-43	COMMERCAIL PROPERTY & CASUALTY INSURANCE
VENDOR NAME CONTACT NAME		CONTACT - TELEPHONE# / CELL #	CONTACT EMAIL ADDRESS

PREMIUM SUMMARY					
COVERAGES		PREMIUMS			
Property	\$	-			
Inland Marine - Equipment	\$	-			
Fine Arts	\$	-			
General Liability	\$	-			
Law Enforcement Liability	\$	-			
Public Entity Management Liability	\$	-			
Employment Practices Liability	\$	-			
Heathcare & Social Services Liability	\$	-			
Abuse & Molestation	\$	-			
Auto Liability & Physical Damage	\$	-			
Workers Compensation	\$	-			
Animal Theft, Medical & Mortality	\$	-			
Unmanned Aircraft (Drone) Liability	\$	-			
Umbrella	\$	-			
Total of All Coverages	\$	-			

PROPERTY		DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Buildings	\$ 121,017,729		
Business Personal Property	\$ 35,248,517		
Electrical Equipment, Poles, Traffic	\$ 3,396,562		
Signs & Score Boards	\$ 548,893		
Light Poles	\$ 741,305		
Fence	\$ 1,158,289		
Total Blanket Limiits	\$ 162,111,295		
Form Coverage	Special		
Business Income & Extra Expense	\$ 100,000		
Equipment Breakdown - Direct Damage	Included		
Equipment Breakdown - BI & Extra Expense	Included		
Newly Acquired/Constructed Real or Personal	\$ 1,000,000		
Property in Transit	\$ 1,000,000		
Valuable Papers	\$ 100,000		
Pollutant Cleanup	\$ 10,000		
Accounts Recievalbe	\$ 10,000		
Trees & Shrubs (\$250 Each)	\$ 10,000		
Personal Property of Employees & Officials	\$ 5,000		
Leasehold Interest	\$ 5,000		
Valuation	Replacement Cost		
Coinsurance	None		
Flood Limit	\$ 5,000,000		
Earthquake Limit	\$ 5,000,000		
AOP Deductible - Per Occurrence	\$ 5,000		
Wind & Hail Deductible - Per Occurrence	1%		
Business Income & Extra Expense - Per Occ.	24HR		
Flood	\$ 25,000		
Quake	\$ 25,000		

RFP #1920-43 CITY OF LONGVIEW PROPERTY & CASUALTY

				17.10.1111.7.17.12.11.011.011
INLAND MARINE - EQUIPMENT	1		DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Total Equipment Limit	\$	3,519,282		
Valuation	ACV			
Coinsurance	None			
Deductible - Per Occurrence	\$	1,000		
FINE ARTS			DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Total Limit	\$	327,500		
Valuation	Agreed	Amount		
Coinsurance	None			
Deductible	\$	1,000		
GENERAL LIABILITY			DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
General Aggregate	\$	2,000,000		
Products & Completed Operations Aggregate	\$	2,000,000		
Each Occurrece	\$	1,000,000		
Personal & Advertising Liability	\$	1,000,000		
Fire Legal Liability	\$	1,000,000		
Medical Payments	\$	10,000		
Employee Benefits Liability Aggregate	\$	2,000,000		
Employee Benefits Liability Occurrence	\$	1,000,000		
Sudden Pollution Aggegate	\$	2,000,000		
Sudden Pollution Per Occurrence	\$	1,000,000		
Blanket Additional Insured	Yes			
Blanket Waiver of Subrogation	Yes			
Primary & Non-Contributory	Yes			
,				
Deductible		None		
General Liability - Specific Desinated Premises	Limits			
Longview Mall - Community Police Par-20 Office		eauirements		
and Stroh Lease o f50.2444 Acres used for Socce				
General Aggregatge	\$	4,000,000		
Each Occurrence	Ś	2,000,000		
		, ,		
LAW ENFORCEMENT LIABILITY			DID VOLLOUGTE DED THIC3 VEC / NO	IF NO WHAT DID YOU QUOTE
	\$	2,000,000	DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID TOO QUOTE
Aggregate	\$			
Per Occurrence	Ş	1,000,000		
Deductible Der Occurrence	\$	25 000	+	
Deductible - Per Occurrence	Ş	25,000		
PUBLIC ENTITY MANAGEMENT LIABILITY			DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU OLIOTE
	ć	2 000 000	DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Aggregate	\$	2,000,000		
Per Occurrene	\$	1,000,000		
Doductible Dor Consumers	۲	35.000		
Deductible - Per Occurrence	\$	25,000		
ENADLOVANENT DO A CTICE LIA DILITY			DID VOLLOUGTE DED THICK VEG. () C	IE NO WHAT DID YOU OUGTE
EMPLOYMENT PRACTICE LIABILITY	<u> </u>	2 000 000	DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Aggregate	\$	2,000,000		
Per Occurrene	\$	1,000,000		
Dadustible Des Communication	Ċ	35.000		
Deductible - Per Occurrence	\$	25,000		
HEALTHCARE & COCIAL CERVICES PROFESSIONS	LILABU	TV	DID VOIL QUOTE DED THICK VEC / CO	IE NO WHAT DID YOU SHOTE
HEALTHCARE & SOCIAL SERVICES PROFESSIONA		2,000,000	DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Aggregate	\$		+	
Per Occurrence	Ş	1,000,000		
Doductible Der Commence	۲	35.000		
Deductible - Per Occurrence	\$	25,000		
ADUCE & MOLECTATION			DID VOIL QUOTE DED THICK VEC / CO	IE NO WHAT DID YOU SHOTE
ABUSE & MOLESTATION	ć	2.000.000	DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Aggregate	\$	2,000,000		
Per Occurrence	\$	1,000,000		
Dadustible Des Coordinates	 	N1		
Deductible - Per Occurrence		None		

CITY OF LONGVIEW INSURANCE

RFP #1920-43 CITY OF LONGVIEW PROPERTY & CASUALTY

AUTO LIABILITY & PHYSICAL DAMAGE			DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Combined Single Limit Liability	\$	1,000,000		
Uninsured Motorist Liability	\$	1,000,000		
Underinsured Motorist Liability	\$	1,000,000		
Hired & Non-Owned Auto Liability	\$	1,000,000		
Hired Car Physical Damage	\$	50,000		
Medical Payments	\$	25,000		
Blanket Additional Insured	Yes			
Blanket Waiver of Subrogation	Yes			
Primary & Non-Contributory	Yes			
Liability Deductible		None		
Comprehensive Deductible	\$	10,000		
Collision Deductbile	\$	10,000		
Maximum Each Occurrence	\$	20,000		
WORKERS COMPENSATION			DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Each Accident	\$	1,000,000		
Disease - Each Employee	\$	1,000,000		
Disease - Policy Limi	\$	1,000,000		
Blanket Waiver of Subrogation		Yes		
Deductble		None		
ANIMAL THEFT, MEDICAL & MORTALITY			DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
1 Scheduled Canine	\$	12,500		
Sugery	\$	5,000		
Loss of Use	\$	10,000		
Vet Fee - Injury (Usual & Customary)		Included		
Deductible		None		
UNMANNED AIRCRAFT (DRONE) LIABILITY			DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Aggregate	\$	1,000,000		
Per Occurrence	\$	1,000,000		
Deductible		None		

UMBRELLA		DID YOU QUOTE PER THIS? YES / NO	IF NO WHAT DID YOU QUOTE
Aggregate	\$ 10,000,000		
Per Occurrence	\$ 10,000,000		
Retention	None		

EXPLANATIONS / PERFORMANCE GUARANTEES / COMMITMENTS

Cost:

1. Desribe any additional options you have provided in your quote to reduce fixed cost and any data driven analytics that support that potetial for savings.

Cost Containment / Innovative Solutions:

- 2. Provide your companies current overall average deduction percentage from medical bill review for workers compensation claims
- 3. Does your carrier keep any of the medical bill reduction or charge anything for it? If so, please describe and would you commit to waiving?
- 4. Please describe your company's ability to reduce claims expene for the City via any tools, resources, networks, discounts, etc.
- 5. What % of claims are closed by your company within 60 days for the following:
 - a. Property
 - b. Auto
 - c. Workers Compensation
- 6. Does your company have any proactive health risk management solutions or incentive allowances? (money or vouchers for healthclubs, work hardening, etc.)

Enhanced Coverages / Claims Solutions:

- 7. Please provide a list of all coverage enhancements to what we have requested be quoted for:
 - a. Property
 - b. General Liability
 - c. Auto
 - d. Law Enforcement Professional Liability
 - e. Public Entity Management Liability
 - f. Employement Practices Liability
 - g. Equipment
 - h. Workers Compensation
 - i. Fine Arts
 - i. Animal Mortality & Theft
 - k. Abuse & Molestation
 - I. Watercraft
 - m. Healthcare Professional Liability
 - n. Special Events Coverage Fireworks, Rodeo
 - o. Day Care / Camps / Recreational & Athletic Programs
 - p. Public Parks & Pools, Public Water Works & Utilities
- 8. Please describe any enhancement to normal claims service your company provides.

Communication:

- Please describe access to safety material for City employees
- 10. Please provide names, safety credentials and provide bios for the safety specialist that will be specifically assigned to the City of Longviews's account and the category of any other safety specialist the City would have access to if they were needed or requested.
- 11. Please describe any of your company's online resources or tools that the City will have access to.
- 12. Plese provide what areas of your company's service will the City have access to bilingual capabilities in spanish and any other languages.

Claims Processing:

- 13. Will your company commit to acknowledging claims and providing assigned adjuster information within 24 hours of being notifice by the City of a claim?
- 14. What are your company's current claims closure rates by month for workers compensation?
- 15. Plesae describe your companys claims reserving practice methodology.
- 16. What is your company's claims handling and procedures? (i.e. claims service standards & response time minimum standards, access to adjusters notes, dedicated claims liason, in person quarterly claims reveiws, etc.)
- 17. Will the City be provided a dedicated claims team? (Please provide names, claims credentials and bios)

Integrated Systems / Technology Initiative:

18. Does your company have a client RMIS and will the City have access to it? (Please explain in detail your RMIS, the tools and resources the City would have access to on it.)

Past Performance:

- 19. Please explain past experience you have working with the City.
- 20. Please explain the amount of experience you have working with HUB INTERNATIONAL.
- 21. Please provide your companyes A.M. Best Compay rating.

REQUIRED FORMS

The following forms must be filled out and turned in with bid in order for submitting vendor to be considered responsive. Failure to include the following forms, signed and dated, may result the bid being rejected.

Proposal Response including Completed Submission Forms	References
Bidder Certification and Addenda Acknowledgment	Respondent's Information Form
Bidder Information	Conflict of Interest Questionnaire
Certification Regarding Debarment	HB 89

	SCHEDULE of KEY EVENTS				
NO.	ACTIVITY	DATE – TIME			
1	RFP Advertised in local paper	May 28, 2020 & June 4, 2020			
2	RFP Released to Market	May 28, 2020			
	RFP Posted to				
3	https://LongviewTexas.gov/Bids	May 28, 2020			
4	Questions Deadline	June 12, 2020 5:00 pm			
5	Questions Answered and Addendum posted	June 19, 2020 @ 5:00 p.m.			
6	Proposals Due	June 29, 2020 @ 3:00 p.m.			

RFP CHECKLIST

CHECK O	FF EACH OF THE FOLLOWING AS THE NECESSARY ACTION IS COMPLETED:
[] 1. TH	E PROPOSAL HAS BEEN SIGNED AND DATED.
[] 2. AN	Y PREMIUMS AND TOTALS HAVE BEEN CHECKED.
[] 3. YO	U HAVE COMPLETED ELECTRONIC VERSION OF THE SUBMISSION FORM IN FULL IN THE
EX	CEL FILE DOCUMENT & INCLUDED IT IN THE THUMB DRIVE COPY OF YOUR RESPONSE.
[] 4. AD	DENDUM (IF ANY) HAS BEEN ACKNOWLEDGED AND INCLUDED.
[] 5. CIO) FORM AND CERTIFICATION REGARDING DEBARMENT COMPLETED
[] 6. TH	E CORRECT NUMBER OF PROPOSAL COPIES ENCLOSED

CITY OF LONGVIEW

ONE (1) COMPLETE ORIGINAL
TWO (2) COMPLETE COPIES
ONE (1) COMPLETE ELECTRONIC/THUMB DRIVE COPY WITH ALL DOCUMENTS

[] 6. COPY OF MOST RECENT ANNUAL REPORT/COMPANY FINANCIALS
[] 7. THE MAILING ENVELOPE HAS BEEN ADDRESSED TO
[] 8. THE MAILING ENVELOPE HAS BEEN SEALED AND MARKED WITH THE:
	RESPONDENT'S NAME. ADDRESS. RFP NUMBER. TITLE. AND DUE DATE

HAND DELIVERED OR

MAILED VIA FEDEX / UPS IF MAILING VIA USPS:

Physical Address		Mailing Address	
City of Longview		City of Longview	
	Purchasing Manager – Jaye Latch	Purchasing Manager – Jaye Latch	
	300 W. Cotton Street	P.O. Box 1952	
	Longview, TX 75601	Longview, TX 75606	
	(903) 237-1324	(903) 237-1324	

BIDDER CERTIFICATION AND ADDENDA ACKNOWLEDGEMENT

By signature affixed, the bidder certifies that neither the bidder nor the firm, corporation, partnership, or institution represented by the bidder, or anyone acting for such firm, corporation, or institution has violated the anti-trust laws of this State, codified in Section 15.01, et seq., Texas Business and Commerce Code, or the Federal antitrust laws, nor communicated directly or indirectly the bid made to any competitor or any other person engaged in such fine of business.

Bidder has examined the specifications and has fully informed themselves as to all terms and conditions. Any discrepancies or omissions from the specifications or other documents have been clarified with City representatives and noted on the bid submitted.

Bidder must initial next to each addendum (if more than 1 is required) received in order to

Bidder guarantees product offered will meet or exceed specifications identified in this RFP.

verify receipt:		
Addendum #1	_Addendum #2	_Addendum #3
Bidder Must Fill in and Sign:		
NAME OF FIRM/COMPANY:		
AGENTS NAME:		
AGENTS TITLE:		
MAILING ADDRESS:		
CITY, STATE, ZIP:		
PHONE & FAX NUMBERS		
E-MAIL ADDRESS:		
AUTHORIZED SIGNATURE:		
DATE:		

BIDDER INFORMATION FORM

FULL LEGAL RESPO	NDENT/COMPANY NAME:		
	ADDRESS:		
BUSINESS MAILING	ADDRESS:		
BUSINESS TELEPHO	ONE NUMBER:		
BUSINESS FAX NUN	MBER:		
	MINORITY OWNED:		
CORPORATION:	PARTNERSHIP:	PROPRIETORSHIP:L.L.C	C.:L.L.P.: _
YEAR EST:	NO. OF YEARS IN BUSINESS:	FEDERAL ID NO.:	
NATURE OF BUSINI	ESS:		
PRINCIPALS:			
NAME:		TITLE:	
NAME:		TITLE:	
NAME:		TITLE:	
******	********	********	******
BANK REFERENCE:			
NAME OF BANK OF	FFICER:		
ADDRESS / CITY / S	STATE / ZIP:		
PHONE NO.:			

VENDOR REFERENCES

Please list three (3) current and three former references, **other than the City of Longview**, who can verify the quality of service your company provides. The City prefers references from customers/governmental entities of a similar size and with a scope of work consistent with this RFP.

CURRENT - REFERENCE ONE
GOVERNMENT/COMPANY NAME:
LOCATION:
CONTACT PERSON AND TITLE:
TELEPHONE NUMBER:
E-MAIL ADDRESS:
SCOPE OF WORK:
CONTRACT PERIOD:
CURRENT - REFERENCE TWO
GOVERNMENT/COMPANY NAME:
LOCATION:
CONTACT PERSON AND TITLE:
TELEPHONE NUMBER:
E-MAIL ADDRESS:
SCOPE OF WORK:
CONTRACT PERIOD:
CURRENT - REFERENCE THREE
GOVERNMENT/COMPANY NAME:
LOCATION:
CONTACT PERSON AND TITLE:
TELEPHONE NUMBER:
E-MAIL ADDRESS:
SCOPE OF WORK:
CONTRACT PERIOD:

Certification F	Regarding Debarment		
CONTRACTOR INFORMATION			
Name:			
Address:			
Principal Contact:			
Tax ID Number:			
Project Number:			
Project Name:			
Certification Regarding Debarme	ent, Suspension, Ineligibility and Volunt	ary Exclusion	
Indicate in the appropriate box which stateme	ent applies to the covered potential conf	tractor:	
presently debarred, suspended, propo	ubmission of this certification, that neitlosed for debarment, declared ineligible, any federal department or agency or by	or voluntarily excluded	
·	ertify to one or more of the terms in thi st attach an explanation for each of the ne explanation(s) to this certification		
The undersigned certifies that the potential corperson who is excluded, debarred, suspended, this covered transaction, unless authorized by the potential contractor will include this section voluntary exclusion without modification in any	declared ineligible or voluntarily exclude the city of Longview, Texas. The unders regarding exclusion, debarment, suspe	ed from participation in igned further certifies that ension, ineligibility and	
The undersigned swears that he/she is authorized to legally bind the prospective contractor to the above-described certification and is fully aware that this certification is made under penalty of perjury under the laws of the State of Texas.			
Signature/Authorized Certifying Official	Typed Name and Title		
Prospective Contractor/Organization	Date Signed		
State Contractor License No. (if any)			

CONFLICT OF INTEREST QUESTIONNAIRE For vendor doing business with local governmental entity	FORM CIQ
This questionnaire reflects changes made to the law by H.B. 23, 84th Leg., Regular Session.	OFFICE USE ONLY
This questionnaire is being filed in accordance with Chapter 176, Local Government Code, by a vendor who has a business relationship as defined by Section 176.001(1-a) with a local governmental entity and the vendor meets requirements under Section 176.006(a). By law this questionnaire must be filed with the records administrator of the local governmental entity not later than the 7th business day after the date the vendor becomes aware of facts that require the statement to be	Date Received
filed. See Section 176.006(a-1), Local Government Code.	
A vendor commits an offense if the vendor knowingly violates Section 176.006, Local Government Code. An offense under this section is a misdemeanor.	
Name of vendor who has a business relationship with local governmental entity.	
Check this box if you are filing an update to a previously filed questionnaire. (The law re completed questionnaire with the appropriate filing authority not later than the 7th busines you became aware that the originally filed questionnaire was incomplete or inaccurate.)	s day after the date on which
Name of local government officer about whom the information is being disclosed.	
Name of Officer	
Describe each employment or other business relationship with the local government offi officer, as described by Section 176.003(a)(2)(A). Also describe any family relationship wit Complete subparts A and B for each employment or business relationship described. Attac CIQ as necessary. A. Is the local government officer or a family member of the officer receiving or li other than investment income, from the vendor? Yes No B. Is the vendor receiving or likely to receive taxable income, other than investment of the local government officer or a family member of the officer AND the taxable income.	h the local government officer. h additional pages to this Form kely to receive taxable income,
local governmental entity? Yes No	
Describe each employment or business relationship that the vendor named in Section 1 m other business entity with respect to which the local government officer serves as an o ownership interest of one percent or more.	
Check this box if the vendor has given the local government officer or a family member as described in Section 176.003(a)(2)(B), excluding gifts described in Section 176.0	
7	
Signature of vendor doing business with the governmental entity	Date

Form provided by Texas Ethics Commission

www.ethics.state.tx.us

Revised 11/30/2015

City of Longview House Bill 89 Verification

Pursuant to Section 2270.002 of the Texas Government Code, the City of Longview is prohibited from entering a contract for goods or services unless the contract contains a written verification from the vendor that the vendor does not boycott Israel and will not boycott Israel during the term of the contract. The statute defines the phrase "boycott Israel" to mean, "...refusing to deal with, terminating business activities with, or otherwise taking any action that is intended to penalize, inflict economic harm on, or limit commercial relations specifically with Israel, or with a person or entity doing business in Israel or in an Israeli-controlled territory, but does not include an action made for ordinary business purposes."

There are certain exceptions to this requirement. Please examine the section below entitled "Claim an Exemption." If you qualify for one or more of the exemptions listed, please fill out the section entitled "Claim an Exemption," sign it, date it, and have your signature notarized. Do not fill out the section entitled "Verification that the Company Does Not Boycott Israel."

If you do not qualify for one of the listed exemptions, do not fill out the section entitled "Claim an Exemption." Instead, fill out the section entitled "Verification that the Company Does Not Boycott Israel," sign it, date it, and have your signature notarized.

Claim an Exemption

l,	(<u>Person name)</u> , the undersigned representative of (Cor	mpany or
	(hereinafter referred	
"Company") being an adult over the age of	of eighteen (18) years of age, after being duly sworn by the un	dersigned
	er oath that the Company is exempt from the requirements o	of Chapter
2270 of the Texas Government Code becau	use (check all that apply):	
The Company is a sole pr	oprietorship; or	
The Company has less the	an 10 full-time employees; or	
The value of the contract	t between the Company and the City of Longview is less than \$1	00,000.
DATE	SIGNATURE OF COMPANY REPRESENTATIVE	
STATE OF § COUNTY OF §		
On this day, BEFORE ME, the u	ındersigned, personally appeared	, the
evidence to be the individual whose nam	and personally known to me or proved to me on the basis of same is subscribed to the within instrument and acknowledged to bacity, and that by his/her signature on the instrument, the consideration therein expressed.	o me that
	FICE this day of, 20	
GIVEN ONDER WIT HARD AND SEAL OF OFF	Tel tills day of, 20	
[SEAL]	NOTARY PUBLIC in and for the	
	State of	

Verification that the Company Does Not Boycott Israel

l,	<u>(Person name)</u> , the ui	ndersigned representative of
(Company or Business Name)		•
after being duly sworn by the und	ompany") being an adult over the age dersigned notary, do hereby depose an Chapter 2270 of the Texas Government	nd verify under oath that the
a. Does not boycott Is	srael currently; and	
b. Will not boycott Is City of Longview, T	rael during the term of the contract beexas.	etween the Company and the
 DATE	SIGNATURE OF CO	OMPANY REPRESENTATIVE
STATE OF		
of the Consatisfactory evidence to be the interest of the constant of the cons	undersigned, personally appeared mpany, and personally known to me or ndividual whose name is subscribed t executed the same in his/her capacity, I executed the instrument for purpos	proved to me on the basis of the within instrument and and that by his/her signature
GIVEN UNDER MY HAND AND SEAL	. OF OFFICE this day of	, 20
[SEAL]	NOTARY PUBLIC in and for State of	

14 ATTACHMENTS

- 1. 1920-43 RFP City of Longview Propety & Casualty Insurance
- 2. Excel File Workbook City of Longview Exposure Basis for RFP #1920-43
- 3. City of Longview Acord Apps RFP #1920-43
- 4. City of Longview Travelers Main Apllication
- 5. City of Longview Travelers Public Entity Management Liability Application
- 6. City of Longview Travelers Public Entity Employment Practices Application
- 7. City of Longview Travelers Law Enforcement Liability Application
- 8. City of Longview Travelers Healthcare Professioal Application
- 9. City of Longview Travelers Abuse Application
- 10. City of Longview Travelers Utility Information Application
- 11. City of Longview Travelers Recreational Activities Application
- 12. City of Longview Travelers Drone Application
- 13. City of Longview TMLRP 5 Yrs Loss Runs All lines as of 2-20-2020
- 14. Excel File Document Submission Form for City of Longview for RFP #1920-43